

# FINANCIAL STATEMENTS

Years Ended December 31, 2017 and 2016

and

**Supplementary Financial Information** 

with

**Independent Auditors' Reports** 

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4900 Meadows Rd., Suite 200 . Lake Oswego, Oregon 97035-3295

Telephone: (503) 220-5900 • Facsimile: (503) 220-8836

### **Independent Auditors' Report**

The Board of Directors
Native Arts and Cultures Foundation, Inc.

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of Native Arts and Cultures Foundation, Inc., which comprise the statements of financial position as of December 31, 2017 and 2016, and the related statements of activities and changes in net assets and cash flows for the years then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a reasonable basis for our audit opinion.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Native Arts and Cultures Foundation, Inc. as of December 31, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Houman, Source & Sermior, P.C.

Lake Oswego, Oregon March 23, 2018

# **Statements of Financial Position**

December 31,	2017	2016
ASSETS		
Current assets:		
Cash and cash equivalents	\$ 509,750	\$ 254,851
Grants receivable (Note 3)	204,305	328,000
Prepaid expenses and deposits	23,421	29,517
Investments (Note 5)	5,812,764	6,174,583
Total current assets	6,550,240	6,786,951
Grants receivable (Note 3)	79,000	52,000
Investments (Notes 5 and 9)	6,001,747	5,475,304
Total assets	\$ 12,630,987	\$ 12,314,255
LIABILITIES AND NET ASSE	TS	
Liabilities:		
Accounts payable	\$ 19,259	\$ 36,760
Grants payable	181,950	48,525
Accrued payroll liabilities	31,514	22,187
Total liabilities (all current)	232,723	107,472
Commitments (Notes 6 and 7)		
Net assets:		
Unrestricted:		
Available for operations	1,402	9,809
Board designated for operating reserve	796,000	679,750
Board designated for financial reserve	4,788,767	5,132,760
Total unrestricted	5,586,169	5,822,319
Temporarily restricted (Note 8)	2,812,095	2,384,464
Permanently restricted (Note 9)	4,000,000	4,000,000
Total net assets	12,398,264	12,206,783
Total liabilities and net assets	\$ 12,630,987	\$ 12,314,255

# **Statements of Activities and Changes in Net Assets**

# Years Ended December 31,

	2017				2016										
	Ur	nrestricted		emporarily Restricted		nanently stricted	Total	Un	restricted		emporarily Restricted		nently		Total
Revenues, gains, and other															
support:															
Grants	\$	229,750	\$	533,000	\$	-	\$ 762,750	\$	71,038	\$	934,000	\$	-	\$	1,005,038
Contributions		23,521		-		-	23,521		22,239		10,075		-		32,314
Investment return (Note 4)		582,577		526,443		-	1,109,020		418,098		274,121		-		692,219
Miscellaneous income		84		-		-	84		26		-		-		26
Net assets released from															
restrictions (Note 8)		631,812		(631,812)					439,561		(439,561)		-		
Total revenues, gains, and other															
support		1,467,744		427,631		-	1,895,375		950,962		778,635		-		1,729,597
Functional expenses:															
Program services		1,269,738		-		-	1,269,738		1,044,467		-		-		1,044,467
Management and general		322,640		-		-	322,640		260,904		-		-		260,904
Fundraising		111,516					 111,516		138,357				-		138,357
<b>Total expenses</b>		1,703,894					1,703,894		1,443,728				-		1,443,728
Increase (decrease) in net assets		(236,150)		427,631		-	191,481		(492,766)		778,635		-		285,869
Net assets, beginning of year		5,822,319		2,384,464	4,	,000,000	12,206,783		6,315,085		1,605,829	4,0	00,000		11,920,914
Net assets, end of year	\$	5,586,169	\$	2,812,095	\$ 4.	,000,000	\$ 12,398,264	\$ :	5,822,319	\$	2,384,464	\$ 4,0	00,000	\$	12,206,783

The accompanying notes are an integral part of the financial statements.

# **Statements of Cash Flows**

Years Ended December 31,	2017	2016
Cash flows from operating activities:		
Increase in net assets	\$ 191,481	\$ 285,869
Adjustments to reconcile increase in net assets		
to net cash used by operating activities:		
Realized and unrealized gain on		
investments	(853,060)	(533,954)
(Increase) decrease in assets:		
Grants receivable	96,695	(310,000)
Prepaid expenses and deposits	6,096	(1,226)
Increase (decrease) in liabilities:		
Accounts payable	(17,501)	10,605
Grants payable	133,425	8,025
Accrued payroll liabilities	 9,327	(7,359)
Net cash used by operating activities	(433,537)	(548,040)
Cash flows from investing activities:		
Proceeds from sale of investments	1,049,709	3,649,822
Purchases of investments	 (361,273)	(3,258,450)
Net cash provided by investing activities	 688,436	391,372
Net increase (decrease) in cash and cash		
equivalents	254,899	(156,668)
Cash and cash equivalents, beginning of year	 254,851	411,519
Cash and cash equivalents, end of year	\$ 509,750	\$ 254,851

#### **Notes to Financial Statements**

#### 1. Nature of Organization and Summary of Significant Accounting Policies

**Nature of Organization** - The Native Arts and Cultures Foundation, Inc. (the Foundation) was established to promote the revitalization, appreciation, and perpetuation of Native arts and cultures in all sectors of society through services and partnership, ensuring a path that benefits present and future generations of indigenous peoples in America. The Foundation is a unique national nonprofit foundation dedicated exclusively to Native arts and cultures. Through grant making, partnerships, and convening, the Foundation will focus on strengthening the Native arts and cultures field, indigenous artists, and communities.

### **Summary of Significant Accounting Policies**

**Basis of Presentation** - Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Foundation and changes therein are classified and reported as follows:

*Unrestricted* - Resources over which the Board of Directors has discretionary control and are not subject to donor imposed restrictions. Designated amounts represent those revenues the Board has set aside for a particular purpose.

*Temporarily restricted* - Those resources subject to donor imposed restrictions that will be satisfied by actions of the Foundation or passage of time.

*Permanently restricted* - Those resources subject to a donor imposed restriction that they be maintained permanently by the Foundation. The donors of these resources permitted the Foundation to use all or part of the income earned, including capital appreciation, or related investments for unrestricted or temporarily restricted purposes.

**Use of Estimates** - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America (GAAP) requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Estimates are used in the financial statements for, among other things, the determination of any allowance for uncollectible receivables, the useful lives of furniture and equipment for calculating depreciation expense, and the valuation of investments classified as Level 3.

Cash and Cash Equivalents - The Foundation considers money market funds, financial instruments, and certificates of deposit with an original maturity date of 90 days or less to be cash equivalents. The Foundation maintains its cash in bank deposit accounts, which, at times, may exceed Federally insured limits.

#### **Notes to Financial Statements - Continued**

# 1. Nature of Organization and Summary of Significant Accounting Policies - Continued Summary of Significant Accounting Policies - Continued

**Investments** - Investments consist of mutual funds, annuities, and a hedge fund, which are carried at fair value. Donor-restricted endowment funds are classified as long-term investments in the statements of financial position.

**Revenue Recognition** - Contributions, including unconditional promises to give, are recognized as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and/or nature of any donor restrictions.

All donor-restricted support is reported as an increase in the temporarily or permanently restricted net assets, depending on the nature of the restriction. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statements of activities and changes in net assets as net assets released from restrictions.

Unconditional promises to give (pledges) are recognized as revenues or gains in the period received and as assets, decreases in liabilities, or expenses depending on the form of the benefits received. Conditional contributions are recognized when the conditions on which they depend are substantially met.

During 2017, the Foundation received a \$450,000 conditional promise to give over a three-year period. As of December 31, 2017, the Foundation has recognized \$150,000 of this contribution, leaving a \$300,000 conditional promise to give to be received and recognized once certain conditions are met in accordance with the award agreement.

**Income Taxes** - The Foundation is exempt from income tax under Section 501(c)(3) of the Internal Revenue Code and similar state provisions. The Foundation is not classified as a private foundation.

GAAP prescribes a recognition threshold and measurement process for accounting for uncertain tax positions and provides guidance on various related matters such as interest, penalties, and required disclosures. Management does not believe the Foundation has any uncertain tax positions. The Foundation files informational returns. Generally, these returns are subject to examination by income tax authorities for three years from the filing of a return. The Foundation has not paid any interest or penalties related to its income tax positions, and there are currently no audits for any tax periods in progress. Interest or penalties assessed by taxing authorities, if any, would be included with management and general expenses.

**Functional Allocation of Expenses** - Salaries and related expenses are allocated based on estimates of time spent on programs. Other expenses, not directly identifiable by program or supporting service, are allocated based on the best estimates of management.

#### **Notes to Financial Statements - Continued**

#### 2. Concentrations

One grantor accounted for approximately 20 and 90 percent of total grant revenues during the years ended December 31, 2017 and 2016, respectively.

### 3. Grants Receivable

The Foundation had unconditional promises to give representing the following at December 31:

	2017	2016
Unconditional promises expected to be collected in:  Less than one year  One to five years	\$ 204,305 79,000	\$ 328,000 52,000
	\$ 283,305	\$ 380,000

Management has elected not to calculate any discount to present value on grants receivable due beyond one year as such amount would not be significant.

### 4. Investment Return

Investment return consists of the following:

	2017	2016
Interest and dividends Net realized and unrealized gain Investment management fees	\$ 309,694 853,060 (53,734)	\$ 208,814 533,954 (50,549)
Net investment return	\$ 1,109,020	\$ 692,219

#### **Notes to Financial Statements - Continued**

#### 5. Fair Value Measurements

The classification of assets and liabilities within the fair value hierarchy is based on whether the inputs to the valuation methodology used for measurement are observable or unobservable. Observable inputs reflect market-derived or market-based information obtained from independent sources while unobservable inputs reflect estimates about market data.

The three levels of the fair value hierarchy and the valuation methodologies used for assets are described below:

- Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets the Foundation has the ability to access.
- Level 2 Inputs to the valuation methodology include:
  - Quoted prices for similar assets or liabilities in active markets.
  - Quoted prices for identical or similar assets or liabilities in inactive markets.
  - Inputs other than quoted prices that are observable for the asset or liability.
  - Inputs derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

Level 3 Fair value is based on significant unobservable inputs.

The asset's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following tables set forth by level, within the fair value hierarchy, the Foundation's assets measured at fair value on a recurring basis at December 31:

2017	Level 1	Level 2	Level 3	Total
Mutual funds:				
Domestic equity	\$ 3,327,763	\$ -	\$ -	\$ 3,327,763
International equity	2,664,453	-	_	2,664,453
Fixed income	4,406,824	-	_	4,406,824
Annuities	-	716,714	-	716,714
Hedge fund			698,757	698,757
	\$10,399,040	\$ 716,714	\$ 698,757	\$11,814,511

#### **Notes to Financial Statements - Continued**

#### 5. Fair Value Measurements - Continued

2016	Level 1	Level 2	Level 3	Total
Mutual funds:				
Domestic equity	\$ 2,292,767	\$ -	\$ -	\$ 2,292,767
International equity	2,147,685	_	_	2,147,685
Fixed income	5,770,721	-	_	5,770,721
Annuities	-	772,044	_	772,044
Hedge fund			666,670	666,670
	ф 10 <b>2</b> 11 1 <b>72</b>	Φ 772 044	Φ ((((5)	Ф 11 C40 00 <b>7</b>
	\$10,211,173	\$ 772,044	\$ 666,670	\$11,649,887

Following is a description of the valuation methodologies used for assets measured at fair value:

*Mutual funds*: Valued at the net asset value of shares held by the Foundation at year end, and are classified as Level 1.

*Annuities*: Recorded at fair value provided primarily by the insurance companies based on pricing models that incorporate available trade, bid, and other market information.

*Hedge fund*: Valued at net asset value of shares held by the Foundation at year end. The underlying investments of the hedge fund are measured by management of the hedge fund using a variety of valuation methods including Level 1, Level 2, and Level 3 inputs. As such, this asset is classified as Level 3.

A summary of the fair value measurements using unobservable inputs (Level 3) are as follows for the years ended December 31:

	2017	2016
Balance, beginning of year	\$ 666,670	\$ 595,642
Realized and unrealized gains Purchases Fees paid	42,380 - (10,293)	28,785 50,000 (7,757)
Balance, end of year	\$ 698,757	\$ 666,670

#### **Notes to Financial Statements - Continued**

#### 6. Lease Commitments

At December 31, 2017, the Foundation had entered into operating lease agreements for office and meeting space through February 2018. Subsequent to year end, the Foundation entered into an agreement to extend the office space leases through February 2019. Total rent expense, was \$20,540 and \$26,686 for 2017 and 2016, respectively.

Future minimum lease payments under these agreements as of December 31, 2017, inclusive of the extended leases, are as follows:

Years Ending December 31,	Amount
2018 2019	\$ 21,168 2,786
	\$ 23.954

#### 7. Grant Commitments

At December 31, 2017, the Foundation had committed \$640,000 for the funding of National and Mentor Fellowships to be granted through 2018. Because the Foundation's future underwriting of these awards is dependent upon certain conditions, no expense has been recorded for any amounts beyond the amounts that have been authorized and awarded as of December 31, 2017, by the Board of Directors.

### 8. Temporarily Restricted Net Assets

Temporarily restricted net assets consist of the following:

	2017	2016
Purpose restriction Unappropriated endowment earnings ( <i>Note 9</i> )	\$ 810,348 2,001,747	\$ 909,160 1,475,304
	\$ 2,812,095	\$ 2,384,464

Net assets of \$631,812 and \$439,561 were released from donor restrictions during 2017 and 2016, respectively, by incurring expenses satisfying restricted purposes or by the passage of time.

#### **Notes to Financial Statements - Continued**

### 9. Endowment and Permanently Restricted Net Assets

Net assets of the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The Board of Directors of the Foundation has interpreted the state's Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, the Foundation classifies as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor-restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA.

Donor-restricted endowment funds are pooled with overall investments of the Foundation and are subject to the investment policies of the Foundation with an overall goal of long-term capital appreciation with preservation of capital. The strategy of the Foundation is to maintain a balanced, diversified portfolio with specific asset allocation targets. To manage risk, the investment policy also limits the types of investments the Foundation can hold.

The Foundation has adopted a spending policy, which allows management to appropriate 5 percent of the average market value of the endowment investments as of year end for the previous three years. However, the Foundation elected not to appropriate any amounts for expenditure in 2017 or 2016.

Endowment net asset composition by type of fund is as follows as of December 31:

2017	Temporarily Restricted	Permanently Restricted	Total
Donor-restricted endowment funds	\$ 2,001,747	\$ 4,000,000	\$ 6,001,747
2016			
Donor-restricted endowment funds	\$ 1,475,304	\$ 4,000,000	\$ 5,475,304

#### **Notes to Financial Statements - Continued**

### 9. Endowment and Permanently Restricted Net Assets - Continued

Changes in endowment net assets for the years ended December 31, 2017 and 2016, are as follows:

	Temporarily Restricted	Permanently Restricted	Total	
Endowment net assets, December 31, 2015	\$ 1,201,183	\$ 4,000,000	\$ 5,201,183	
Investment return: Realized income Unrealized gain	159,091 115,030	<u>-</u>	159,091 115,030	
Net investment gain	274,121		274,121	
Endowment net assets, December 31, 2016	1,475,304	4,000,000	5,475,304	
Investment return: Realized income Unrealized gain	169,440 357,003	<u>-</u>	169,440 357,003	
Net investment gain	526,443		526,443	
Endowment net assets, December 31, 2017	\$ 2,001,747	\$ 4,000,000	\$ 6,001,747	

### 10. Subsequent Events

Management has evaluated subsequent events through March 23, 2018, the date the financial statements were available for issue.

Subsequent to December 31, 2017, the Foundation was awarded a \$30,000 grant. No amounts related to this contribution have been reflected on the financial statements at December 31, 2017.

**Supplementary Financial Information** 



4900 Meadows Rd., Suite 200 . Lake Oswego, Oregon 97035-3295

Telephone: (503) 220-5900 • Facsimile: (503) 220-8836

### **Independent Auditors' Report on Supplementary Financial Information**

The Board of Directors Native Arts and Cultures Foundation, Inc.

We have audited the financial statements of the Native Arts and Cultures Foundation, Inc. as of and for the years ended December 31, 2017 and 2016, and our report thereon dated March 23, 2018, which expressed an unmodified opinion on those financial statements, appears on page 1. Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of expenses is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from, and relates directly to, the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Houman, Source & Sennior, P.C.

March 23, 2018

# **Schedules of Expenses**

Years Ended December 31,		2017	2016
Grant making programs	\$	686,668	\$ 546,513
Salaries and wages		650,498	568,405
Payroll taxes and benefits		99,591	92,594
Office and operations		96,570	99,260
Professional contracts		7,373	2,394
Communications and external relations		9,364	23,592
Travel		144,016	109,008
Equipment		9,814	 1,962
Total expenses	<u>\$</u>	1,703,894	\$ 1,443,728